HASC 2019 Annual Meeting
The Next Set of Waves

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President & CEO
The Four Challenges

- Market Consolidation
- Payer Mix Changes
- Service Mix Changes
- Moving Upstream
Market Consolidation

• Integration of different corporate cultures and leadership;
• Interoperability of EHRs and other data platforms;
• Amending contracts and lease agreements;
• Service lines and reviewing capacity and duplication.
Payer Mix Changes

- Baby Boomers continue to gray into Medicare;
- Inability to backfill losses incurred on public programs.
Service Mix Changes

- Continued shift of procedures to the outpatient setting;
- Case-mix increase of remaining procedures
Moving Upstream

- Hospitals are being pushed to provide care outside of its traditional four walls;
- Reimbursement models continue to shift financial risk onto providers;
- Moving upstream and aligning with non-traditional partners to provide care;
- Overlap with public health and social needs.
HASC 2019 Advocacy Priorities

To positively impact the future of healthcare delivery

Behavioral Health

Workforce

Reimbursement

Access to Care

Quality & Patient safety

Community Health Improvement

Government Mandates
HASC 2019 Strategic Initiatives

- Navigating the next set of challenges that lie ahead.
- Strategic initiatives are our compass to guide us through rough seas.
- Hospitals face ever evolving issues on:
  - Reimbursement;
  - Administrative burdens; and
  - Patient complexity.
Initiative: Behavioral Health

- Behavioral Health Needs Assessment by HASC County to provide an overview on:
  - Funding;
  - Utilization;
  - Key Stakeholder interviews;
  - Availability of services.

- Behavioral health white paper to prompt collaborative discussions with other stakeholders to address this crisis.
Initiative: Advocacy Priorities

- Partnering with Speedtrack to support Behavioral Health and other public health advocacy initiatives.
- Improved access to healthcare data allows HASC to more effectively engage County health departments and local MMCPs.
- Flexibility of query system allows users to more effectively mine data and produce new insights.
Initiative: Social Determinants of Health

- Increase utilization of SDOH diagnosis codes to better identify population needs.
  - Housing;
  - Food Insecurity;
  - Transportation.
- Local Medicaid Managed Care intend to expand their commitment in this space.
- Continued medicalization of social issues.
Initiative: Public Health Trust Fund

- Oppose mandatory participation by hospitals to public health trust funds.
- Neutral position by the Board allows for individuals counties to assess their political situation.
  - Provides HASC a seat at the table in negotiations with LA County.
  - Allows for potential contributions to Communities Lifting Communities by hospitals to better ensure that community benefit dollars are aligned with CHNA findings.
Initiative: Government Regulations

- Activities to ensure hospital compliance with SB 1152, homeless discharge.
  - Butterfli and non-emergent medical transportation;
  - HASC online marketplace for weather appropriate clothing;
  - Collective Medical EDie and homeless discharge log.
- Backend tracking to quantify impact to hospitals for future advocacy.
Initiative: Data Analytics

- Enhancements to our employee compensation surveys thru an online data portal, Salarity.
- HQI² and quarterly updates to OSHPD utilization data.
  - Quality benchmarks
  - Utilization trend data with a 90-day lag.
- EDie and homeless discharge tracking log.